WILLIAM MEANS REAL ESTATE

# ILUXURY INSIDER





# A CELEBRATION OF 90 YEARS.

As the fourth owner of William Means Real Estate, it is a privilege to announce that this year we will be celebrating our ninetieth anniversary in Charleston. The longevity of William Means is a testimony to our core fundamentals of integrity and service, and I could not be more proud of the firm we are today.

Year after year, William Means Realtors show our clients why they are the top agents in Charleston to represent them in the sale or purchase of their home. Our agents exemplify a lifetime of knowledge and understanding that you won't find at any other brokerage in the Lowcountry. We saw a shift in the market at the end of 2022 into the beginning of 2023, making it key to have an experienced agent guiding you every step of the way. We look forward to continuing to provide the same level of service and expertise that generations of Charleston residents have experienced over the last 90 years.

Let us share our wealth of knowledge with you. From the best neighborhoods, up-to-date real estate stats and the most luxurious properties on the market ... Don't just be a Charleston local – be a LUXURY INSIDER.

Tyles geer

LYLES GEER | President and Broker-in-Charge





# WE ARE CHARLESTON'S EXCLUSIVE AFFILIATE OF CHRISTIE'S INTERNATIONAL REAL ESTATE.

William Means Real Estate is Charleston's exclusive Affiliate of Christie's International Real Estate. We were hand-selected by this renowned brand, showcasing our specialization in marketing fine properties to discerning clients. This partnership affirms our long-standing record of first-rate service and extends our reach to luxury markets all over the world.



49
Countries & territories

~900

Offices

\$500 billion+ in luxury property sales

over the last five years

All data as of June 30, 2021





At the beginning of 2022, the combination of record low inventory, high demand and low interest rates created a frenzy. It proved to be one of the biggest swings ever in Charleston real estate. The market was egregiously favorable to Sellers, and they were receiving multiple offers within just hours or a day after listing their homes. Buyers had to decide if they were willing to pay higher than market price and agree to the Sellers terms. Of course, many did, and sales prices were at record high levels.

This trend rapidly turned with the change in the U.S. economy. During the last six months of the year interest rates doubled from the previous year, a war started in Ukraine and the U.S. economy would see inflation jump to a high of 9.1% for the year. While shifts in the real estate market historically happen, the amount of change in one year was truly remarkable. William Means' sales for the year were down only 15% from the previous year, the lowest percent change compared to other top real estate companies in Charleston.

With 2022 being such a tumultuous year, and one that no one could have predicted given the miscellany of events, the idea of forecasting 2023 is daunting. To accurately predict the upcoming Charleston real estate market one must hope that world changing circumstances don't occur. With this caveat, I believe that interest rates will stabilize between 5% and 6%. The previous uncertainty of how high interest rates could go made many Buyers pause their home purchasing decisions in 2022. Interest rates over the last few months have stayed relatively consistent, and while higher than in the past few years, this stability helps Buyers feel confident to move forward. While interest rates are affected by many factors, the prime interest rate consistently rising as a method to curb inflation is one of the most important. Many economists believe that inflation will decline and the increase in the prime interest rate will be reduced.

I also predict that while demand for homes in Charleston will remain high, inventory of homes on the market will continue to be historically low. The slowdown has increased the level of inventory; however, it is still not at the levels we saw before Covid. Many of those looking to buy a home in Charleston were unable to during the frenzy of 2021 and the first half of 2022. Subsequently, they continued to wait during the uncertainty of the last half of the year and are now back in the market. We have seen a shift to more market pricing and the process of purchasing has become more normalized including having an opportunity to see more available homes, schedule a second showing, write a contract with standard due diligence, financing, and appraisal contingencies, negotiate reasonable repairs, and close in a reasonable timeframe.

We often say that there really aren't many cities that offer so much in a place to live as Charleston. Reviewing these factors and what makes the Lowcountry so special means that real estate will continue to thrive in Charleston in 2023. Year after year and in every evolving market, William Means continues to assist clients with their real estate needs at the highest level.



# WILLIAM MEANS CLOSES OUT SUCCESSFUL 2022

Firm achieves highest average sales price and celebrates 90 years in business

Founded in 1933, William Means Real Estate will celebrate 90 years of serving Charleston in 2023. Our firm closed the year with \$360M in overall sales with an average sales price of \$1.38M. This was the highest average sales price of any other top producing firm in Charleston.

William Means accolades for 2022 include: Number one boutique firm in south Mount Pleasant with an average sales price of \$1.597M. We were also the number one boutique firm in the I'On community of Mount Pleasant and in downtown Charleston's upper peninsula. We also ranked among the top companies South of Broad and on Sullivan's Island and James Island while achieving the highest sales price on Johns Island and in West Ashley inside I-526. William Means represented a total of 266 transactions in 2022 and nine of them were greater than \$5M.

Our boutique firm includes 38 agents and two office locations — one in historic downtown Charleston and the other in the l'On community of Mount Pleasant — allowing us to represent clients all over the Lowcountry.

Our firm's agent designations for specific area sales include: Michelle McQuillan as the number one agent in I'On. Kalyn Smythe was ranked as the second highest agent in north and south Mount Pleasant. Jane Dowd ranked as the number one agent in the luxury West Ashley neighborhood, The

Crescent. Harrison Gilchrist ranked as the top agent for sales in the historic James Island neighborhood, Riverland Terrace.

As one of the oldest real estate companies in the area, our boutique firm is Charleston's exclusive affiliate of Christie's International Real Estate. Our significant real estate transactions in 2022 include:

O Hoopstick Island Road - \$7,500,000 - Johns Island
25 E Battery Street - \$7,100,000 - South of Broad
2728 Goldbug Avenue - \$6,750,000 - Sullivan's Island
Lot 20 Atlantic Avenue - \$5,775,000 - Sullivan's Island
345 Coinbow Drive - \$5,750,000 - Mount Pleasant
46 Indigo Point Drive - \$5,300,000 - West Ashley
1773 Atlantic Avenue - \$5,100,000 - Sullivan's Island
24 Church Street - \$5,015,000 - South of Broad
750 3rd Street - \$5,000,000 - Mount Pleasant
20 Old Summer House Road - \$4,816,800 - James Island
Read the full article at charlestonrealestate.com.











#### **NEW CONSTRUCTION HOME IN I'ON**

38 Fernandina Street

3 BR | 3.5 BA | 3,645 SF | I'On

This lakefront beauty offers a rare opportunity to own a brand-new construction home in the sought after I'On neighborhood. Custom designed by Neal Van Dalen and built by Madigan Projects, this spectacular home will satisfy the most discerning buyers. Overlooking Westlake and the amphitheater, it features 12' ceilings on the first floor and 11' on the second. The entry features limestone flooring and a banquet of French doors overlooking the private courtyard. The kitchen is equipped with tothe-ceiling custom cabinets, a large island and adjacent breakfast room. Take the elevator upstairs where you'll find three bedrooms, three full baths and a spacious media room or home office. The primary suite features French doors leading out to the private balcony overlooking the lake. Be the first to call this never-lived-in brand new home your own.

MLS 22029084 Michelle McQuillan **\$3,875,000** 843.814.4201







#### THE ANNE BOONE HOUSE

47 E Bay Street

5 BR | 5/2 BA | 7,075 SF | South of Broad

MLS 22028878

Helen Geer

**Under Contract** 843.224.7767

#### **GRAND HOME ON HIGH BATTERY**

31 E Battery Street

6 BR | 5 BA | 7,505 SF | South of Broad

MLS 22021909

Lyles Geer

\$5,250,000 843.793.9800



#### **CLASSIC LAKEFRONT HOME**

83 Latitude Lane

5 BR | 5.5 BA | 4,509 SF | I'On

MLS 22029342

Michelle McQuillan

\$2,995,000 843.814.4201



#### MARSHFRONT HIBBEN RESIDENCE

821 Bridgetown Pass

6 BR | 4/2 BA | 5,300 SF | Mount Pleasant

MLS 22030167

\$2,850,000 843.670.6747 Will Dammeyer















**\$2,849,000** 843.224.7339

#### STUNNING NEW CONSTRUCTION HOME

#### 2040 Coker Avenue

5 BR | 4.5 BA | 4,000 SF | James Island

This brand-new custom-built home crafted by Russ Cooper & Associates is in the highly desirable Riverland Terrace neighborhood. At 4,000 square feet, this spectacular masterpiece offers state-of-the-art systems and an open concept layout, professionally styled down to the most minute details and custom features. As you enter the foyer, you'll be greeted by 10" light white oak flooring, incredible natural light and Ralph Lauren fixtures. The open living and dining room showcases striking hand-hewn ceiling beams and a fireplace. Its main level primary bedroom is breathtaking with impressive carpentry, two large walk-in closets, a coffee bar and a groin vaulted ceiling. The quality and craftsmanship of this property are second to none. If you are looking for a truly custom home with plenty of luxurious details, then look no further!

MLS 22024010 Jane Milner

Jane Milner Photos by Ellis Creek Photography











#### **FULLY RENOVATED KING STREET BEAUTY**

#### 59 King Street

3 BR | 3.5 BA | 2,182 SF | South of Broad

This turnkey home is perfectly situated on one of historic downtown Charleston's most sought after and iconic streets. One of the most photographed homes in Charleston, 59 King Street is a lovely, light-filled home. An outstanding to-the-studs renovation by Beau Clowney was done in 2020. On the main floor you'll find gracious sized living and dining rooms as well as a spacious, gourmet kitchen with top-of-the-line finishes and appliances. A charming sunroom with a bar is also on this level and overlooks the private, walled patio. The primary suite features a stunning spa-like bath and an expansive, custom designed closet. This wonderful South of Broad location puts you in the middle of everything we love about Charleston, just steps from shops, restaurants and all of downtown's most coveted attractions.

MLS 22020952

Paula Yorke

**\$2,795,000** 704.345.7474





#### MOVE-IN READY CHARLESTON SINGLE HOME

27 Gadsden Street

4 BR | 3.5 BA | 2,640 SF | Historic Charleston

MLS 22030562 Etta Connolly

\$2,195,000 843.568.0449



#### RENOVATED HISTORIC HOME

25 Logan Street

3 BR | 2.5 BA | 1,985 SF | South of Broad

MLS 23000133

Helen Butler

**Under Contract** 843.343.2222



#### **CHARMING DOWNTOWN TOWNHOME**

84 Logan Street

3 BR | 2.5 BA | 1,472 SF | Historic Charleston

MLS 22030309

**Under Contract** Kaelin Hall 843.779.6116



## PICTURESQUE HOME IN PRIME LOCATION

1 Kracke Street

2 BR | 2 BA | 1,020 SF | Historic Charleston

MLS 22028140

\$864,900 Alex Brener 843.729.3098



Learn more at www.charlestonrealestate.com





#### **IMMACULATE MOVE-IN READY HOME**

428 Amalie Farms Drive

3 BR | 2.5 BA | 2,808 SF | St. Thomas Preserve

MLS 22027461 Martha Freshley **Under Contract** 843.297.7530



#### **CUSTOM-BUILT COTTAGE**

1624 Ware Bottom Lane

3 BR | 2 BA | 1,438 SF | Mount Pleasant

MLS 22026322 Will Dammeyer **Under Contract** 843.670.6747



#### SPACIOUS HOME IN TOP NOTCH LOCATION

1232 Winchester Drive

5 BR | 3 BA | 2,654 SF | West Ashley

MLS 22026988 Katie Wishneff **\$650,000** 843.870.8784



#### RIVERLAND TERRACE CHARMER

2125 Edisto Avenue

3 BR | 3 BA | 2,183 SF | James Island

MLS 22026902 Beverly Burris **Under Contract** 843.343.1791



Learn more at www.charlestonrealestate.com





#### BEAUTIFUL HOME ON SPACIOUS LOT

3298 Heathland Way

4 BR | 2.5 BA | 2,157 SF | Mount Pleasant

MLS 22029083

Kalyn Smythe

**Under Contract** 843.708.3353



#### HARLESTON VILLAGE TOWNHOME

9 1/2 Halsey Street

2 BR | 1.5 BA | 1,129 SF | Historic Charleston

MLS 22022271 Georgia Bell **Under Contract** 843.568.1601



#### PRIVATE LOT ON CUL-DE-SAC

1702 Ancient Oaks Lane

.35-AC | Johns Island

MLS 22024093

Eileen Smith

**\$380,000** 843.870.6290



#### SECOND-FLOOR CONDOMINIUM

1300 Park West Boulevard unit 1117

2 BR | 1 BA | 1,026 SF | Mount Pleasant

MLS 22030055

\$330,000

Grace Perry Huddleston

843.224.6262



Learn more at www.charlestonrealestate.com





# CHOOSING WALLPAPER THAT FITS YOUR SPACE

"Be faithful to your taste, because nothing you really like is ever out of style." - Billy Baldwin

For anyone that loves learning about the next best home and interior design styles, you'll know that #WallpaperWednesday consistently trends on social media each week with envious ideas for your home. But how do you choose a wallpaper to fit your space? Follow along for William Means' wallpaper design tips to create the Charleston home of your dreams.

Most often when we think of wallpaper, our minds instantly gravitate to the idea of pattern. When it comes to choosing the best pattern for your space, consider the size. Large-scale patterns are great for formal spaces while smaller designs can make a room feel more spacious. But don't forget that pattern isn't the only option. Solid colors in the form of textured wallpaper like grasscloth can also add a sense of dimension and warmth to a room. This is especially true if you have artwork, an area rug or other accents and want to avoid your wallpaper competing with bold patterns already living in that space.

Another consideration when selecting your wallpaper is color. Typically when we think of color, light or dark comes to mind but when talking about wallpaper, warm or cool colors can also make a big impact. Cool tones – greens, blues and grey primarily – not only add to the calming atmosphere of your space but can also make a room appear larger. Warm tones – think reds and oranges – also set the mood and add a pop of color.

The style and size of your room are also paramount when making your wallpaper choice. You know the style of your home better than anyone and this should be a top consideration when adding a new design element to your home. While a fun design may be a deviation from other rooms, the aesthetic and tone should still coordinate and flow between the spaces. Also consider the room's size. A striped wallpaper will elongate a smaller room and draw the eye outward, making it appear larger. For a large space with high ceilings, like a main living room or home office, wallpaper can create a cozy and inviting atmosphere.

If you're not ready to commit to a full room of wallpaper, keep in mind that an accent wall in a primary suite, reading nook or children's nursery might just be all you need. Powder rooms are also a popular place to test out bold wallpaper as they are hidden away from the rest of the home, making it an easy place to change and update as your style evolves. And if you're really feeling adventurous – the fifth wall or ceiling – is a trendy choice to wallpaper like in an entryway, dining space or media room.

William Means agents are known for having an eye for design and stay up-to-date on the latest style choices. If you're considering redesigning a room in your home with wallpaper and would like a Realtors' perspective, we would be more than happy to offer our expertise. Happy wallpapering!



# CHARLESTON REAL ESTATE - A DAY IN THE LIFE

Follow our Sales Director as he previews homes that show off the best of the Lowcountry

Stepping back from the day-to-day grind of real estate, you realize how much homes mean to people's lives. They are the places where friends gather, families grow and lifelong memories are made. Over the last three years, we have witnessed that home has never meant more – and I know that will always be true when buying and selling real estate in Charleston.

Recently, I was reminded of what makes Charleston real estate so uniquely special. I met one of our agents at a home in Mount Pleasant that they were getting ready to put on the market. It had a spacious front porch that centered on a large oak tree with views beyond to the marsh. The home had a stunning five window architectural feature, and every detail was thoughtfully considered. A screened-in porch became part of the living space with an accordion glass door and an outdoor fireplace overlooked the private swimming pool. It was easy to picture fun summer memories in the pool and cozy winter evenings on the porch. The home was set in a neighborhood of beautiful, modern properties with playgrounds, lakes and a community dock.

Later that day, I made my way to downtown Charleston to visit a home in Radcliffeborough. The historic Charleston Single style home was majestically situated on the street with a side porch overlooking the yard. Inside, I was greeted by grand rooms with high ceilings. There is always so much

to process when experiencing a historic home for the first time, yet each time it feels like a true privilege. Original hardwood floors show character of use and strength of toughness. Decorative plaster work around ceilings, chandeliers and fireplaces are a distinct reminder of the past. Large windows give off a certain light through wavy, hand-blown panes. The main level of the home had a small galley kitchen – while this may seem strange for a 5,000 sq. ft. home, you'll find that originally the kitchen was in the expansive brick kitchen house in the back of the property. It has now been converted into a three-bedroom structure with wonderful character and charm. Exploring a property that was built in 1818, you can't help but wonder of the times the home has been through, the people that lived there and the stories that could be told.

I am truly fortunate that I get to experience such amazing homes every day within just a few minutes and miles of each other. Charleston offers so much to its residents – beaches, climate, cuisine – and a fantastic mix of historic and modern homes. This makes the Lowcountry suitable for every homeowner whether you're looking for a part-time residence, beachfront beauty, modern convenience, or classic Southern charm. William Means agents know the ins and outs of this wonderful city and would be honored to help you find your piece of Charleston.

-Drew Grossklaus, Sales Director/BIC East Cooper







# CHRISTIE'S SPOTLIGHT: MONTANA

#### PureWest Real Estate

Montana is as much of a place as it is an idea, a daydream, a (true) tall tale. To be here is to be inspired. From the lowest river valleys to the tallest mountain peaks, Montana hums with the spirit of wide-open freedom and enchantment. It's the kind of place you write home about—unless, of course, Montana is home.

PureWest Christie's International Real Estate has earned an international reputation for real estate excellence. We have served buyers and sellers across Montana for over 50 years, remaining focused on our original aims of building Relationships for Life. Local experience, as well as our global affiliations, means we have the reach and resources to deliver exceptional results every single time.

Just as a house is not a home, real estate is not a transaction. It is a relationship with people and places and purpose. We know why people want to live here. It's the same reasons why we chose Montana. It's the national parks in our backyards. It's 400+ inches of dry powder every winter. It's a clear glacial lake framed by mountains awash in soft peach alpenglow. It's vibrant communities full of passionate people who also choose this lifestyle. There's no better way than this.

Whatever you're seeking, from sunrise over a snow-capped peak to the wide-open vistas of the Big Sky state, the excitement of a college town on game day to a homegrown Main Street Fourth of July parade, there's a place in Montana that is all you've imagined and more.

If Montana is your dream, it would be our pleasure to help make that dream a reality. We are local market experts that demonstrate proven success in representing the finest properties across the state.

We welcome you to explore more of Montana with us at purewestrealestate.com.

#### **PUREWEST REAL ESTATE**

PureWest is a premier real estate concierge brokerage specializing in prestige properties. We are dedicated to being the leading luxury real estate brand in the state. We are here to bring your wildest Montana dreams to life, down to the very last detail.

Our agents and brokers have years of successful experience in buying and selling notable properties, knowledge of the marketplace and a deep passion for these beautiful lands and communities. Once imagined, the Montana lifestyle is a dream that will stick with you. Our promise is to help you make it real.

# **QUICK FACTS**

#### MONTANA IS HOME TO:

- 2 national parks
- 3,223 crystal-clear lakes
- 169,829 miles of pristine riverfront
- Immeasurable hiking trails
- 14 ski resorts

#### PUREWEST BY THE NUMBERS:

- #1 Brokerage in Montana
- \$2.2 Billion in Sales Volume
- 18 Statewide Offices
- 240 Local Professionals

#### **PUREWEST REAL ESTATE**

Office locations throughout Montana 406.885.6987 | purewestrealestate.com









#### 141 SLOPESIDE DRIVE

3 BR | 4 BA | 2,844 SF | Whitefish

MLS 22209716

Lindsay Fansler

\$3,149,000 406.471.4897

#### **106 CASCADE RIDGE**

6 BR | 7 BA | 4,354 SF | Big Sky

MLS 366276

Sandy Revisky

\$5,595,000 406.539.6316





## 148 BLACKTAIL LOOP

5 BR | 5 BA | 3,755 SF | Lakeside

MLS 22209904

Sean Averill

\$2,100,000 406.253.3010

#### 4649 N. HOLLOW DRIVE

4 BR | 3.5 BA | 5,086 SF | Billings

MLS 332026

Ryan Auer

Sheri Auer

\$1,450,000 406.850.2011

406.661.3355









# WATERFRONT SANCTUARY SECURES HIGHEST AREA SALES PRICE IN 2022

#### 46 Indigo Point Drive

4 BR | 5.5 BA | 6,910 SF | West Ashley | Sold for \$5,300,000

We are happy to announce the sale of 46 Indigo Point Drive, the number one sale in West Ashley inside I-526 last year! This custom-built home was located on more than half an acre and embraced the true sense of the Lowcountry's luxury lifestyle. It was truly a pleasure representing the sellers of this one-of-a-kind West Ashley home and we send our sincerest congratulations to the buyers.



# **NOTEWORTHY COMPANY SALES**



JOHNS ISLAND O Hoopstick Island Road Sold - 7,500,000



SOUTH OF BROAD 25 E Battery Street Sold - \$7,100,000



SULLIVAN'S ISLAND 2728 Goldbug Avenue Sold - \$6,750,000



SULLIVAN'S ISLAND Lot 20 Atlantic Avenue Sold - \$5,775,000



MOUNT PLEASANT 345 Coinbow Drive Sold - \$5,750,000



SOUTH OF BROAD 24 Church Street Sold - \$5,015,000



MOUNT PLEASANT 750 3rd Street Sold - \$5,000,000



JAMES ISLAND 20 Old Summer House Road Sold - \$4,816,800



SOUTH OF BROAD 78 East Bay Street Sold - \$4,083,750



SOUTH OF BROAD 45 East Bay Street unit C Sold - \$3,535,000



DANIEL ISLAND 171 Ithecaw Creek Street Sold - \$3,075,000



DANIEL ISLAND 112 Island Park Drive Sold - \$2,860,000



# WINTER HOME MAINTENANCE CHECKLIST

Follow our checklist to keep your home in top condition during the cooler months ahead

According to the 2021 State of Home Spending Report, the average American homeowner spends \$3,018 annually for upkeep and repairs around the house, and that does not include emergency repairs. Follow our Winter maintenance checklist to keep your house in peak condition during the colder months and prevent costly repairs down the road.

Clean gutters and downspouts. It is important to check your gutters and downspouts before the winter season to make sure they are clear of leaves and debris. Clogged gutters and downspouts prevent the flow of water and can cause wood rot and pest infestations, which will likely result in the need for additional repairs.

Inspect your roof. It is recommended to have your roof inspected at least annually, but preferably twice a year, to make sure there isn't any damage – especially after hurricane season. Spotting issues like damaged or missing shingles will prevent extensive damage and expensive repairs in the future.

Seal the gaps. To help your home's insulation, you'll want to check the windows and doors for any gaps or cracks. Applying fresh weatherstripping around the frames and caulk to any open gaps will majorly cut down on energy costs.

Check hand-railings for safety. Make navigating around your home safer by checking to make sure all porch and deck railings are sturdy and in good shape. If you live in a climate that gets ice and snow, you and your guests will need something sturdy to hold onto when the grounds become icy and slippery. While wintery weather isn't something we normally see in Charleston, this might not be something that is often considered so add this

to your maintenance checklist to ensure your railings stay in tiptop shape year round.

Service your furnace. To ensure your heating system runs smoothly throughout the colder winter months, have a professional come out to service your furnace. Your technician will check the insulation around the connecting pipes to ensure your system won't be overworking. Be sure to also change your air filter every few months to keep your system in working order and remove impurities from the air.

Inspect your fireplace and chimney. Now that the weather is cooling down and the winter months lie ahead, you'll want to have your fireplace in working order in time for your first fire of the season. It's important to have your fireplace and chimney cleaned and inspected annually for safety. If you haven't used your fireplace in a while, pests may have built nests that could also clog the airways.

Check your detectors. Even if your smoke detector is in good working order, it is a smart idea to change the batteries before you turn on your heat and fireplace. Nearly 50,000 fires are caused every year due to heating systems, so waste no time in completing this easy, do-it-yourself task that can help prevent a tragedy.

It will serve your peace of mind to take care of these maintenance items if you're thinking of selling your home. Or, if you need expert recommendations, our William Means agents will be happy to assist you.

Read the full article at charlestonrealestate.com.

# LET OUR AGENTS HELP YOU CALL CHARLESTON HOME



**Lyles Geer** 843.793.9800



**Helen Geer** 843.224.7767



Leslie Anderson 843.749.3987



**Georgia Bell** 843.568.1601



**Alex Brener** 843.729.3098



**Beverly Burris** 843.343.1791



**Helen Butler** 843.343.2222



Meghan Chipley 843.709.8056



**Etta Connolly** 843.568.0449



Anne Merrill Crawford 843.991.0524



**Mary Cutler** 843.343.4858



Will Dammeyer 843.670.6747



Ann Daughtridge 843.709.7719



**Sandra Di Salvo** 843.822.6138



**Jane Dowd** 843.224.2788



Harry Farthing 843.906.5586



Farrah Follmann 843.860.3425



Martha Freshley 843.297.7530



**Leize Gaillard** 843.696.5934



**Bonnie Geer** 843.870.0521



Harrison Gilchrist 843.209.4658



**Kaelin Hall** 843.779.6116



**Elle Haynes** 843.557.6727



Grace Perry Huddleston 843.224.6262



**Andy Jones** 843.200.6400



**Jordan Kruse** 843.343.8696



Michelle McQuillan 843.814.4201



**Jane Milner** 843.224.7339



Sallie Robinson 843.452.7362



**Kenton Selvey** 843.806.7222



**Andrew Smith** 843.471.0046



**Eileen Smith** 843.870.6290



Kalyn Smythe 843.708.3353



**Sarah Vineyard** 843.709.1167



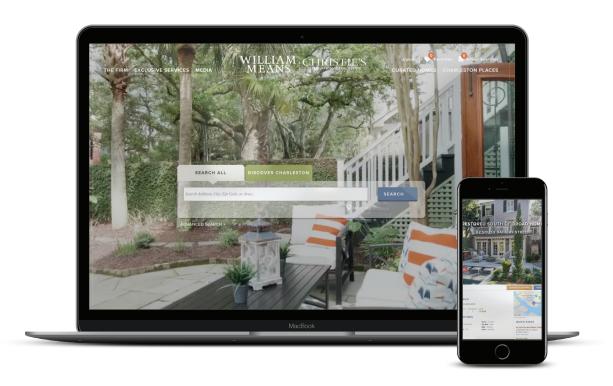
**Katie Wishneff** 843.870.8784



**Brian Walsh** 843.754.2089



**Paula Yorke** 704.345.7474



# **EXCLUSIVE ACCESS STARTS HERE.**

Register online at www.charlestonrealestate.com and enjoy unlimited access to the Charleston area's most exclusive properties.

- Connect with the only Charleston brokerage with access to Christie's International Real Estate
- Partner with the most knowledgeable real estate professionals in Charleston
- Save your favorite properties for easy access later
- Custom build searches that send email alerts when new properties hit the market
- Know at-a-glance if a property is just listed, under contract or recently reduced

